



Senior Mortgage Adviser

As our business is expanding, we're now looking for some new Senior Mortgage Advisers to join our team of superstars (award-winning too), who are 100% committed to ensuring the outstanding Squirrel service that we're known for.

Some details about the role:

The primary role of the Mortgage Adviser is to manage the entire loan application process from assessment to settlement for Squirrel clients. This role is a pivotal part of our team as Mortgage Advisers are the heart and soul of our business.

Motivation, passion, initiation and flexibility are all key ingredients to providing the "Squirrel experience" to clients with a focus that exceeds all else. This includes supporting clients with their existing and future finance requirements, along with being a sounding board for all matters related to property, as well as providing mentorship to our top-notch Lending Consultant team to pass on the knowledge they need to grow into exceptional Mortgage Advisers like yourself.

This position is accountable for supporting new and existing clients with their current and future financial requirements, and supporting the wider Squirrel team with knowledge, process, and experience.

Specifically, Mortgage Advisers are accountable for:

- Responding to queries from potential and existing clients, assessing their mortgage applications by collecting and submitting information and completing their needs' analysis.
- Providing advice and support throughout the property buying process to clients including assistance with due-diligence (valuations and building inspections), advising on obtaining LIM reports, solicitors and more.
- Submitting and processing loan applications to lending institutions
- Reviewing loan structures on an annual basis and providing ongoing advice to existing clients
- Ensuring all customer details are recorded and updated on CRM including at time of review
- Mentoring and providing expertise to the Lending Consultant team who will be supporting you with your mortgage applications.
- Provide holistic and tailored advice to your clients regarding their lending and risk needs and provide referrals to specialists when appropriate
- Follow market and interest rate conditions, liaise with lending institutions and keep up to date on bank policy, products, pricing and loan information to keep your clients' informed and ahead of the curve.

Who we are looking for:

To be a good fit for this role, you must have worked at least five years as an Adviser in residential lending, property investment or small business lending, have demonstrable experience in a Mobile Mortgage Banking/Lending role in New Zealand and will need to meet the criteria to become accredited.



This is an opportunity that doesn't come around often, so if you've got the spark we're looking for, we would love to hear from you.

Please email work@squirrel.co.nz and make sure to include your Cover Letter and CV.